



Sales Assistant Copenhagen Airport

Max Mara Fashion Group

Full-time · Mid-Senior level and Part-time

Deadline for Application September 30th, 2022

OVERALL DUTIES:

The sales assistant is responsible for sharing the methodology and DNA of the company to clients in order to drive sales, grow the base and sustain the brand.

CORE RESPONSIBILITIES:

Customer Service

- Welcome and serve the customer, providing an excellent in-store experience at all times
- Demonstrate brand and product knowledge, based upon the training programme provided, as well as keeping up to date with the luxury environment and competitors
- Proactively deliver the Brand's selling ceremony, maximising sales opportunities in order to achieve store sales target and KPIs
- Actively builds client confidence by creating an engaging interactive experience
- Gain new clients, meeting conversion goals and continues to service existing client base

And other duties assigned from time to time.

REQUIRED SKILLS/EDUCATION

- Minimum 1-3 years of Retail experience; luxury a plus
- RTW product experience in luxury or high-end retail is strongly preferred
- Strong interpersonal, organisational, and communication skills
- Able to work independently as well as collaboratively
- Proficient computer skills
- Passion for human relations and sales
- Problem solving, curiosity and interest in luxury/fashion, art and design
- English and Danish language proficiency and Mandarin as a plus

Please contact the store manager, Sonja Elleby, at elleby.s@mmfgshops.com